



## Rosbeck Builders

MARTHA'S VINEYARD'S EMERGING CUSTOM-HOME BUILDER

by David Hudnall

In Edgartown, Massachusetts, the Martha's Vineyard town where Rosbeck Builders is headquartered, local architects have been gravitating to a building style that harkens back to houses of centuries ago. "Certain coastal zones have high limitations," says Peter Rosbeck, founder of Rosbeck Builders. "We favor things like gambrel-style roofs and expanded eaves. I think we are building houses that are architecturally sound and compliment the history and uniqueness of this beautiful island."

A custom home-building business with seven employees, Rosbeck Builders works with prominent local and international architects and constructs complex, challenging homes on Martha's Vineyard. Recently, the firm renovated an Edgartown home and salvaged the historical parts of the structure and implemented them into the construction of a new residence. "The exterior exhibits all the characteristics of a typical downtown Edgartown old whaling home, but the interior lends itself to the

modern conveniences of today's everyday living," Rosbeck says.

Outside, a white clapboard front with Essex Green shutters and doors gives way to a wraparound porch that engulfs the entire rear of the property. Inside, a front foyer bleeds into an open floor plan. Pale yellow custom cabinets are accented by turquoise, hand-baked lava-stone countertops from France in the kitchen. The bathrooms feature exotic, vibrant-colored tiling with modern-styled fixtures. "The clients made very few trips to the project during construction but were very complimentary about the updated technology that we have within our company," Rosbeck says. "It enabled them to monitor the project, follow the schedule, and be closely involved with the decision-making process."

This kind of client satisfaction is essential to Rosbeck Builders' success, particularly because it's

### *The Harbor-Front Home*

This large, gambrel-style rook home in the town of Vineyard Haven, MA, sits along the harbor in the back and along Main Street in the front. It perfectly matches its grand style with the neighborhood landscape, giving the impression that the home has existed for many years. The lawn is a meticulous masterpiece rolling all the way to the edge of the beach, much like older estates in Newport, RI.

# Sns

## Hardware

**Suppliers of Fine  
Architectural &  
Decorative Hardware**

**We Take the "HARD"  
Out Of Hardware**

SnS Hardware is known for:

- ▶ **ON TIME  
SCHEDULE COMPLETION**
- ▶ **FINAL PRODUCTS THAT  
EXCEED EXPECTATIONS**
- ▶ **HONESTY, INTEGRITY +  
GREAT VALUES**

Scott Thayer, *Owner*

*Sales / Service / Consultation*  
(860) 921-8300 | (508)759-4309

[www.snshardware.com](http://www.snshardware.com)

**HISTORIC HARBOR**  
An expansive home  
located on Edgar-  
town Harbor. The  
property includes a  
deep-water dock and  
boat house.



*"I think we are building houses that are  
architecturally sound and compliment the  
history and uniqueness of this beautiful island."*

PETER ROSBECK, OWNER

located on a relatively small island where word-of-mouth has greater influence. "Clients want luxury, but they also want durability, style, and products that are conscious of health and the environment," Rosbeck says. He reports that set-ups with multiple appliances—refrigerators, dishwashers, and stoves, especially—are in high demand, as are customary features such as saunas, steam rooms, workout rooms, billiard rooms, and media rooms.

The space atop the home, the widow's walk, has become another popular island trend to work into a design. Clients utilize such a space to enjoy ocean views, sunbathe, and host small parties. "And many of our clients want exterior showers installed—for after they get out of the pool or to rinse off sand after a day at the beach," Rosbeck says. "We'll use high-grade mahogany or cedar and try to incorporate ocean views into the design as well." Garages are now frequently referred to as carriage houses and tend to be built with bead-board walls and ceilings, arched doors, and herringbone-patterned brick floors.

Rosbeck Builders' relationships with its employees and subcontractors are another area that Rosbeck lists among his company's achievements. "I see my-

self as a leader of superior craftsmen that specialize in different phases of construction," he says. "That includes roofing and siding specialists or interior trim carpenters with expertise on stairs. All employees complement each other to make the whole project a home." The firm is also capable of assisting in the design process and working directly with architects for site planning and permitting.

The collaborative culture at Rosbeck Builders sometimes even results in longer-term involvement with clients. "Many clients enjoy the journey so much that they insist that we stay involved in the maintenance and caretaking of their property," Rosbeck says. "We've developed such strong relationships with our clients that they often last well beyond the scope of the project." ■

#### A MESSAGE FROM SNS HARDWARE

At SnS Architectural Hardware we believe that every piece of hardware in your home or your business (your home away from home) is the jewelry that people touch and look at everyday! We know you deserve top quality hardware and we want to provide you with only the best around.

*luxuryhomequarterly.com*